



# Press Release

## Solutions³ Partners with Red Circle Solutions

Wyckoff, NJ – February 5, 2010—In order to add IT Security Management to their existing IT Service Management (ITSM) offering, Solutions³ announces their strategic partnership with Red Circle Solutions.



Red Circle Solutions is an industry leading provider of physical and logical security solutions to a broad range of verticals from K-12 education, to corporate data centers across the United States.

Solutions³ is an award-winning premier consulting and training organization providing expertise in IT Service Management. Solutions³ believes a complete ITSM solution addresses the three key areas of IT: **People**, **Process**, and **Technology**. This three-dimensional approach ensures that all aspects of the solution function together effectively. Through a custom training approach, Solutions³ equips **people** with the knowledge and hands-on experience to effectively manage their IT solution. This enables businesses to increase service levels, decrease costs, and improve security through the use of ITIL® based **processes**. And, by implementing best of breed software **technology**, Solutions³ provides the IT management capabilities needed to create a complete solution. Its collaborative methodology coupled with highly qualified resources results in a project that is well-defined, clearly understood and supports its client's business objectives, adding to their overall success.

With more than 100 years of combined experience delivering ITSM solutions, the partnership between Solutions³ and Red Circle Solutions will add a strategic layer of security to all three focus areas of the ITSM mantra of People, Process, and Technology. In combination with the existing Solutions³ / Symantec relationship, this partnership clearly adds Security Management to the portfolio of solution offerings.

“The convergence of Information Technology and security makes it absolutely critical to have an experienced and well rounded technology team supporting any security initiative. Solutions³ brings a world of experience and best in breed technology to the table, which can help any organization to implement a COMPLETE solution.” – Mark Marais, Vice President Sales, Red Circle Solutions.

“The addition of Red Circle Solutions and Mark Marais to the Solutions³ team clearly identifies and establishes the Security Management path we will pursue. Our offering now includes Intrusion Detection, Data Loss Protection, and eMail protection among other security areas. We are thrilled to have this new offering for our clients” says Mike Battistella, Principal & Chief Technologist of Solutions³.

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