

# SOLUTIONS<sup>3</sup> CAPABILITIES STATEMENT

## WHO WE ARE

Solutions<sup>3</sup> is an award-winning consulting and training organization providing full life cycle IT Management solutions built on industry best practices.

We believe a complete solution includes innovation, thought leadership, and solutions based on market-leading applications. Our collaborative methodology coupled with our highly qualified resources results in a project that is well defined, is clearly understood, and supports our client's business and mission objectives.

Our solutions address four key areas of IT: People, Process, Technology, and Partners. This four-dimensional approach ensures that all aspects of the solution function together effectively. Through our custom training approach, Solutions<sup>3</sup> equips people with the knowledge and hands-on experience to effectively manage their IT solutions. We enable businesses to increase service levels, decrease costs, and improve security through the use of ITIL® based processes. By implementing best of breed software technology, we provide our clients IT Management capabilities needed to complete the overall solution. A strong partner ecosystem allows us to provide additional value to clients to address a broad range of IT needs.

## WHAT WE DO

Solutions<sup>3</sup> focuses on the architecture, implementation, training, testing, and ongoing operation of the solutions we provide.

We are also course developers and instructors for our vendor partners, providing a unique training experience by instructors who are also practitioners. Each brings valuable experience into the course development effort and into the classroom.

## OUR VISION

Our vision is to be instrumental to our Clients in bringing about IT Transformation in an ever-changing environment.

## OUR MISSION

Our mission is to provide our Clients full life cycle IT Solutions as their trusted IT Service provider.

## OUR APPROACH

Solutions<sup>3</sup> utilizes our IT RoadMap approach in providing our clients the best cost value solution. We first work with our clients to establish *Current State*. We then collaboratively document the business, technical, usage, application, and training requirements. Based on the defined requirements and needs of our clients, we assist in the *Desired State* definition. Once the Current State is known and the Desired State is defined, we provide a RoadMap and an Implementation Plan to achieve the Desired State.

The strategic approach Solutions<sup>3</sup> applies takes People, Process, and Technology into consideration in the definition of an overall solution.

Solutions<sup>3</sup> provides expertise in formal and informal training, a collaborative approach, and outstanding resources so that our clients are fully equipped to manage and maintain any solution from the start.

## WHERE WE FOCUS

Your People · Your Process · Your Technology

## EXPERTISE AREAS

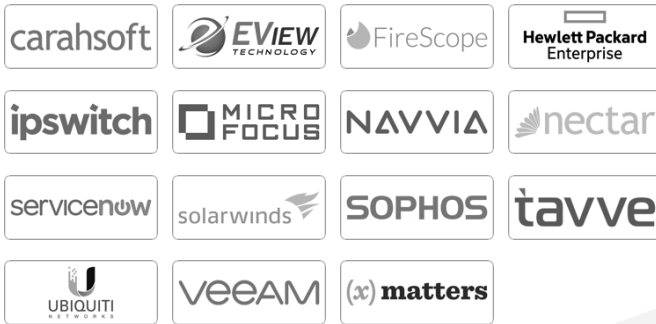
Our expertise areas include overall architectures, component design, implementation, test plans, assessments, ongoing operation & maintenance, course development, and training in each of our solution areas. These solution areas include, but are not limited to:

- IT Service Management (Service Desk & ITIL®)
- Cyber Security Management
- Business Service Management
- Network & Systems Management
- Application & Database Management
- Critical Notification Systems
- Project Management & Staff Augmentation

## PARTNER ECO-SYSTEM

### VENDOR PARTNERS

Solutions<sup>3</sup> focuses on best-of-breed IT Management Vendor partners including, but not limited to:



### TRAINING PARTNERS

Solutions<sup>3</sup>'s focus on training includes our own course development as well as course development and course delivery for the following training partners:



### BUSINESS PARTNERS

Solutions<sup>3</sup>'s core capabilities are in IT Service Management (ITSM), Cyber Security Management (CSM), Business Service Management (BSM), Network & Systems Management (NSM), and Training, as outlined above.

Due to building a strong partner eco-system, we are able to provide our clients additional capabilities as shown below:


- |                         |                       |
|-------------------------|-----------------------|
| Business Intelligence   | Managed Services      |
| Enterprise Architecture | Cloud Solutions       |
| Storage Solutions       | Data Center Solutions |
| Big Data & Analytics    | Mobility              |

## FEDERAL BUSINESS

### CURRENT CONTRACTS

Solutions<sup>3</sup> is a Prime or first tier Subcontractor on the following State & Local and Federal contracts:

- |           |           |
|-----------|-----------|
| CATS+     | OASIS     |
| COTS      | SeaPort-E |
| DOMino    | SMC MSA   |
| E-SITE    | STARS II  |
| NSETS III | Triple-S  |

GSA Schedule 70: GS-35F-0519W  *Advantage!*

### DESIGNATIONS

Solutions<sup>3</sup> operates with the following designations:

- |                               |              |
|-------------------------------|--------------|
| ED Woman Owned Small Business | Self-Cert    |
| Disadvantaged Business Entity | 0046391F0414 |
| Woman Business Enterprise     | 64400-10     |
| Small Business Enterprise     | 57087-10     |
| Cage Code                     | 35ZQ7        |

### NAICS CODES

Solutions<sup>3</sup> can utilize the following NAICS codes:

- |        |               |        |        |
|--------|---------------|--------|--------|
| 511210 | 541511        | 541611 | 611420 |
| 518210 | <b>541512</b> | 541618 | 611430 |
| 519190 | 541513        | 541990 | 611710 |
| 541330 | 541519        | 561499 | 611699 |
| 541490 | 561320        | 811212 |        |



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